## **Essential Reference Paper 'B'**



# Informal Partnerships – a quick guide

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#### 1.0 Introduction

- 1.1 The term "partnership" is often used to describe any relationship between two or more organisations. In this sense East Herts Council has many different partnerships with different organisations reflecting the complexity of delivery arrangements in the modern world. However these partnerships range in form and function, have different objectives and are often underpinned by different governance arrangements. Examples include:
  - Shared Services (eg. between East Herts and Stevenage Borough Council to deliver Information and Technology Services). This is a formal, legal arrangement, with delegated authority to a joint governance board to make resourcing decisions on behalf of both councils
  - Contractual arrangements (eg. between East Herts Council and Veolia to deliver waste services). This is underpinned by a legal agreement (the contract), outlining what East Herts council can expect to be delivered by the contractor for the fee paid
  - Formal partnerships (eg. between East Herts Council, other local authorities and the Refugee Council to provide support services for the resettlement of Syrian Refugees). This will be underpinned by a Service Level Agreement (SLA) outlining what support East Herts will provide in exchange for a fee. Unlike a contract, the SLA is not a legal document
  - Informal partnerships (eg. between East Herts Council and the Herts Chamber of Commerce). The Council makes a small financial contribution to the Chamber through a subscription and also contributes officer time at meetings, networking events etc. There are no agreements in place (legal or otherwise) and both partners will work together to share resources and expertise when required on issues around engaging with the business community.
- 1.2 With regards to all of the types of partnerships listed above except informal, the council adopts proportionate controls, checks and balances to ensure good governance and robust financial management arrangements are in place. These include such activities as regular budget and risk reporting, contract meetings, external audit assurance and adherence to financial regulations to name but a few.
- 1.3 However, whilst the council can assure itself controls are sufficient for all the other types of partnerships listed in (1.1) this is not necessarily the case for informal partnerships.
- 1.4 This document is designed to provide a quick guide and checklist for ensuring sufficient arrangements are in place where the council is considering starting its own, or entering a new informal partnership.

### 2.0 Partnerships in East Herts

- 2.1 Appendix A illustrates all the major types of partnership working that East Herts Council is currently involved with. It is clear that most partnership activity is now underpinned by formal mechanisms and agreements to ensure value for money and tangible benefits (eg. shared services delivery, contracted or commissioned services). There is still however a substantial amount of informal partnership working taking place.
- 2.2 Although such working comes with less risk given there is usually little or no financial implications, they can often take up a lot of officer time which needs to be considered in terms of value for money and as an investment of resource. A large, bureaucratic framework to test what measurable value is derived from informal partnerships is not required however the following provides a light touch set of questions and issues of relevance. These form a helpful aide memoire and can be used when considering a new partnership or to review existing involvement. Where the answer is 'no' to any of these questions, an informal partnership may not be appropriate.
- 1. Is the Council clear about the purpose and expected outcomes of the partnership, and will Council objectives and priorities be met?
- 2. Will there be a duplication of the work of other groups or can the Council work with an existing partner instead?
- 3. Are the council expected to make a non-financial resource contribution? (eg. officer time at meetings). If so can we quantify how much?
- 4. Is there a governance framework in place? Is the partnership's legal status understood?
- 5. Does the partnership have terms of reference?
- 6. Are all partners clear about outcomes, their roles and responsibilities?
- 7. Are there clear lines of communication / reporting to senior managers or Members?
- 8. Does the partnership make any decisions? If so how are split decisions resolved?
- 9. Does the partnership have a project or action plan?
- 10. Is performance monitored and measured? Does the partnership review its effectiveness against agreed aims, objectives or targets?
- 11. Are meeting agendas and minutes produced, with clear action points?
- 12. Are there any external review and monitoring mechanisms?
- 13. Have risks been discussed / identified with partners, recorded, and mitigation measures planned where required?
- 14. Have insurance cover and indemnities been reviewed by the Risk Assurance Officer?
- 15. Does the partnership have an 'end date' or a recognisable point at which it will no longer need to exist?
- 16. Do we have an exit strategy if we need to leave the partnership?

#### Appendix A - East Herts Partnership Working Map IN HOUSE COMMUNICATIONS, HR AND ORGANISATIONAL DEMOCRATIC AND LEGAL STRATEGIC FINANCE AND PLANNING AND BUILDING (delivered by HOUSING AND HEALTH **OPERATIONS** STRATEGY AND POLICY DEVELOPMENT PROPERTY CONTROL council officers) Shared Internal Audit Clinical waste and street Service SHARED SERVICE vashing (agency agreer (shared service with 6 othe CCTV Partnership REVENUES AND BENEFITS ICT with N Herts) authorities) (delivered in conjunction with (Shared service with Stevenage shared service with North another organisation through Herts, Stevenage and Public Law Partnership Shared Anti-fraud Service Broxbourne) formal agreement/ (legal support for 31 (shared service with 6 other delegated responsibilities) authorities across East of authorities) England) Multiple contracts to Contract with NSL to Contract with Affinity Water undertake grounds maintenance (John deliver on street Parking to risk assess private Land drainage contract O'Connor the largest Enforcement contractor) Various SLAs with different companies for CONTRACTED/ Ad hoc contract with Debt enforcement Contract with SLM Ltd to Contract with WENTA to Osboure Richardson to SLA with East Herts run 2 Leisure Centres and deliver Business Advice COMMISSIONED undertake some food Citizens Advice Bureau 3 joint use pools and support inspection **SERVICE** SLA with Citizens Advice Multiple contracts with (delivered by a third party Contract with Redcom Bureau to deliver debt Contract with BSTC to SLA with Council for Housing Associations to through a contract (jointly with St. Albans deliver Bishops Stortford provide access to **Voluntary Services** DC) for Abandoned and/ or SLA) market affordable homes Stock Transfer Agreement with Riversmead Housing Visit Herts Contracts for waste Association and Circle collection and cleansing (to support visitor **Housing Trust** (Veolia main contractor) economy) SLA with Central Reds to Herts Waste Papworth Trust SLA with BSTC to Partnership (pooled (commissioned to deliver support Public Protection deliver town centre monies with HCC and home improvements and (contaminated land, air improvement other districts) energy efficiency Agency) quality, noise) PARTNERSHIP/ Chambers of **COLLABORATION** Herts Sustainability SLA between multiple Forum (pooled monies Public Health and councils and Refugee with HCC and other (to support busines District Offer (informal agreement to deliver Council to provide support for Syrian refugees engagement) districts) sometimes underpinned

Local Enterprise

Partnership (East

Herts represented)

London Stansted

Cambridge Corridor

Consortium (East Herts

represented)

by SLA)

Various agreements to

deliver Community

Transport

Crossroads (partnership for

dementia friendly homes)